

# PURPOSE DRIVEN NETWORKING - PLANNING FOR SUCCESS

<u>KEY CONTACT/S</u>	<u>COMPANIES</u>	<u>NETWORK</u>	<u>MEETING NOTES</u>	<u>NEXT STEPS</u>
<i>Names/titles/contact details of meeting participants</i>	<i>Name, business model and challenges of company</i>	<i>People in network of Key Contact/s Approach for referrals</i>	<i>Important items discussed relevant to job opportunities and relationships. Draft immediately after meeting</i>	<i>Follow up is critical: Thank you notes, reminder to ping, request for next meeting, relevant knowledge sharing, etc.</i>
<a href="#">Download the editable Excel file</a>				